

# **Small Group Health Insurance in 2006: A Comprehensive Survey of Premiums, Consumer Choices, and Benefits**

Presented by  
America's Health Insurance Plans  
September 25, 2006

---

---

# Small Group Annual and Monthly Premiums, Single vs. Family

---

	Annual Premium		Monthly Premium	
	Single	Family	Single	Family
Firms with 50 or Fewer Employees	\$3,730	\$9,770	\$311	\$814

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

---

# Summary of Survey Response, AHIP Small Group Survey, 2006

---

	<b>Number of Groups in Survey</b>	<b>Total Covered Employees</b>	<b>Total Covered Lives</b>
<b>10 or Fewer Employees</b>	544,302	1,864,783	3,393,702
<b>11 - 25 Employees</b>	84,594	1,245,100	2,256,453
<b>26 - 50 Employees</b>	27,368	924,604	1,570,999
<b>All Small Groups</b>	656,264	4,034,487	7,221,154

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

---

# Premiums by Group Size, AHIP Small Group Survey, 2006

---

	Average Monthly Premium	
	Single	Family
10 or Fewer Employees	\$330	\$864
11 - 25 Employees	\$299	\$785
26 - 50 Employees	\$287	\$752
All Small Groups	\$311	\$814

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

# Premium Comparison, AHIP 2006 vs. KFF 2005

	Monthly Premium	
	Single	Family
<b>AHIP Small Group Survey 2006 (Firms with 50 or Fewer Employees)</b>	\$311	\$814
<b>Kaiser Family Foundation Employer Survey 2005 (Firms with 3 or More Employees)</b>	\$335	\$907

Sources: America's Health Insurance Plans, Small Group Survey, 2006,  
Kaiser Family Foundation/HRET Employer Health Benefits, 2005 Annual Survey.

---

# Average Annual Deductible for PPO Plans, Single Coverage

---



	<b>AHIP Small Group Survey 2006 (Firms with 50 or Fewer Employees)</b>	<b>Kaiser Family Foundation Employer Survey 2005 (Firm Size 3 - 199)</b>
<b>Average Deductible</b>	\$849	\$469

Sources: America's Health Insurance Plans, Small Group Survey, 2006, Kaiser Family Foundation/HRET Employer Health Benefits, 2005 Annual Survey.

---

---

# Premiums for Selected States, AHIP Small Group Survey, 2006

---

	Average Monthly Premium	
	Single	Family
New York	\$419	\$1,097
Connecticut	\$404	\$1,059
New Hampshire	\$377	\$989
<b>United States</b>	<b>\$311</b>	<b>\$814</b>
Iowa	\$285	\$747
Arizona	\$281	\$736
Virginia	\$246	\$645

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

# Benefit Characteristics by Product, Small Group Market, 2006

	<b>HSA/HDHP</b>	<b>PPO</b>	<b>HMO/POS</b>
<b>Average Deductible (single)</b>	\$2,222	\$849	\$471
<b>Average Annual Out-of-Pocket Maximum</b>	\$2,794	\$2,743	\$1,763
<b>Average Coinsurance Level</b>	17%	17%	13%
<b>Average Lifetime Maximum Benefit</b>	\$4.5 M	\$4.7 M	\$2.7 M
<b>Average Primary Care Copayment</b>	N/A	\$21	\$19
<b>Average Specialist Copayment</b>	N/A	\$23	\$25

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

# Type of Products Purchased in the Small Group Market, 2006

---

	Distribution of Covered Employees in Survey
<b>PPO</b>	57%
<b>HMO/POS</b>	39%
<b>HSA/HDHP</b>	4%
<b>Indemnity</b>	*
<b>HRA</b>	*
<b>Total</b>	100%

\* Less than 0.5%

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---

---

# Small Group Employees that Choose HSA/HDHP Coverage, 2006

---

	<b>Percentage of Small Group Employees with a Choice of HSA/HDHP Plan or Other Plan that Choose HSA/HDHP Coverage, 2006</b>
<b>10 or Fewer Employees</b>	47%
<b>11 - 25 Employees</b>	47%
<b>26 - 50 Employees</b>	44%
<b>All Small Groups</b>	46%

Source: America's Health Insurance Plans, Small Group Survey, 2006.

---