

# 2012 Spring/Summer Designation/Course Quick Reference

COURSE NAME	AHIP Members	Non-members	DESIGNATIONS													
			PHIAS	FHIAS	HIA®	PAHM®	FAHM®	DIA	DHP	LTCp	App	HCFAFA	HCSEA	MHP	DBA	HIPAAA
Annuities for Funding Long-Term Care Needs (p.7)	\$165	\$215									REQ					
Customer Service Strategies for the Health Care Environment (p.9)	\$195	\$240										REQ				
Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans (p.12)	\$155	\$205											EL1	REQ		
Dental Benefits, Part B: A Closer Look at Plan Types and Management (p.12)	\$155	\$205												REQ		
Disability, Part I (Primer) (p.8)	\$195	\$255			EL2			REQ	REQ							
Disability, Part II (Advanced Issues) (p.8)	\$195	\$255			EL2			REQ	REQ							
Disability, Part III (Group and Worksite Issues) (p.8)	\$195	\$255			EL2			REQ	REQ							
Fraud, Part I (Introduction) (p.10)	\$195	\$240			EL2						REQ		EL1	REQ		
Fraud, Part II (Key Products) (p.10)	\$195	\$240									REQ					
Fraud, Part III (Legal Issues) (p.10)	\$155	\$190									REQ					
Fundamentals of Health Insurance, Part A (Basics of Health Insurance) (p.2)	\$165	\$215			REQ			REQ				REQ	REQ			
Fundamentals of Health Insurance, Part B (Basics of Company Operations) (p.2)	\$165	\$215			REQ			REQ				REQ	REQ			
Governance and Regulation (AHM 510) (p.5)	\$195	\$255					REQ									
Health Insurance Advanced Studies, Part A (p.3)	\$195	\$255	REQ	REQ												
Health Insurance Advanced Studies, Part B (p.3)	\$195	\$255		REQ												
Health Plan Finance and Risk Management (AHM 520) (p.5)	\$195	\$255					REQ									
Healthcare Management: An Introduction (AHM 250) (p.4)	\$195	\$255				REQ	REQ						REQ			
HIPAA Primer (p.13)	\$155	\$190			EL2							EL1		REQ	REQ	
HIPAA: Insurers (p.13)	\$155	\$190										EL1			REQ	
Long-Term Care, Part I (Needs and Options) (p.6)	\$195	\$255			EL2					REQ		EL1				
Long-Term Care, Part II (Financing) (p.6)	\$195	\$255								REQ						
Long-Term Care, Part III (The Product) (p.6)	\$195	\$255								REQ						
Long-Term Care, Part IV (Administration and Claims) (p.6)	\$195	\$255								REQ						
Marketing Medicare Advantage and Part D Prescription Drug Plans: Understanding Medicare Basics, Plan Options, and Marketing and Enrollment Requirements (p.11) <i>Available in English and Spanish</i>	\$149.99	\$149.99		EL1												
Medical Expense Insurance (p.2)	\$110	\$150			REQ								EL1			
Medical Management (AHM 540) (p.5)	\$195	\$255					REQ									
Medical Management, Part I (An Overview) (p.11)	\$155	\$190														REQ
Medical Management, Part II (Utilization Management) (p.11)	\$155	\$190														REQ
Medical Management, Part III (Call Centers) (p.11)	\$155	\$190										EL1				REQ
Medical Management, Part IV (Case Management) (p.12)	\$155	\$190														REQ
Medical Management, Part V (Disease Management) (p.12)	\$155	\$190														REQ
Medical Management, Part VI (Quality Management) (p.12)	\$155	\$190										EL1				REQ
Network Management (AHM 530) (p.5)	\$195	\$255					REQ									
Supplemental Health Insurance (p.2)	\$150	\$200			REQ											
Understanding Annuities (p.7)	\$165	\$215									REQ					
Understanding Equity-Indexed Annuities (p.7)	\$165	\$215									REQ					
Understanding Variable Annuities (p.7)	\$165	\$215									REQ					
Wellness, Part One: Wellness, Prevention and Value-Based Care (p.13)	\$195	\$255		EL1												
Wellness, Part Two: Combating Chronic Diseases through Workplace Wellness Programs (p.13)	\$195	\$255		EL1												

REQ = Required Course    EL1 = Possible of 1 Elective    EL2 = Possible of 2 Electives