Designation/Course Quick Reference

COURSE NAME	AHIP Members	Non-members	PHIAS (COMING SOON)	FHIAS (COMING SOON)	HIA®	PAHM®	FAHM®	DIA	DHP	LTCP	APP (NEW)	HCAFA	MHP	BPA	DBA	EHBA	HCSA	HIPAAA	HIPAAP	MMA
NEW Annuities for Funding Long-Term Care Needs	$165	$215									■									
NOW ONLINE Customer Service Strategies for the Health Care Environment	$195	$240												■			■			
Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans	$155	$205											▲		■					
Dental Benefits, Part B: A Closer Look at Plan Types and Management	$155	$205													■					
Disability, Part I (Primer)	$155	$205			●			■	■											
Disability, Part II (Advanced Issues)	$155	$205			●			■	■											
Disability, Part III (Group and Worksite Issues)	$155	$205			●			■	■											
Employee Healthcare Benefits, Part I	$155	$190														■				
Employee Healthcare Benefits, Part II	$155	$190														■				
Fraud, Part I (Introduction)	$155	$190			●							■	▲		■					
Fraud, Part II (Key Products)	$155	$190										■								
Fraud, Part III (Legal Issues)	$155	$190										■								
Fundamentals of Health Insurance, Part A (Basics of Health Insurance)	$165	$215			■				■				■	■			■			
Fundamentals of Health Insurance, Part B (Basics of Company Operations)	$165	$215			■				■				■	■			■			
Governance and Regulation (AHM 510)	$195	$255					■													
COMING SOON Health Insurance Advanced Studies, Part A	$195	$255	■	■																
COMING SOON Health Insurance Advanced Studies, Part B	$195	$255		■																
Health Plan Finance and Risk Management (AHM 520)	$195	$255					■													
Healthcare Management: An Introduction (AHM 250)	$195	$255				■	■													
HIPAA Advanced Issues	$155	$190												●					■	
HIPAA Primer	$155	$190			●									●	■		▲	■	■	
HIPAA: Insurers	$155	$190															▲	■	■	
Long-Term Care, Part I (Needs and Options)	$155	$205			●					▲							▲			
Long-Term Care, Part II (Financing)	$155	$205								■										
Long-Term Care, Part III (The Product)	$155	$205								■										
Long-Term Care, Part IV (Administration and Claims)	$155	$205								■										
Long-Term Care Partnerships*	SEE PAGE 10 FOR ONLINE PRICING									▲										
Managed Care, Part A (The Basics)	$125	$165											■	■			▲			
Managed Care, Part B (Management Structure)	$125	$165											■							
Managed Care, Part C (Trends)	$125	$165											■							
Marketing Medicare Advantage and Part D Prescription Drug Plans: Understanding Medicare Basics, Plan Options, and Marketing and Enrollment Requirements**	$149.99	$149.99		■																
Medical Expense Insurance	$110	$150			■								▲							
Medical Management (AHM 540)	$195	$255					■													
Medical Management, Part I (An Overview)	$155	$190												●						■
Medical Management, Part II (Utilization Management)	$155	$190																		■
Medical Management, Part III (Call Centers)	$155	$190												●			▲			■
Medical Management, Part IV (Case Management)	$155	$190																		■
Medical Management, Part V (Disease Management)	$155	$190																		■
Medical Management, Part VI (Quality Management)	$155	$190															▲			■
Network Management (AHM 530)	$195	$255					■													
PPO 101	$265	$265																		
Supplemental Health Insurance	$150	$200			■															
NEW Understanding Annuities	$165	$215									■									
NEW Understanding Equity-Indexed Annuities	$165	$215									■									
NEW Understanding Variable Annuities	$165	$215									■									

* To register for this online course, please visit **www.LTCPartnershipsOnline.com/AHIP**.
** To register for this online course, please visit **www.MedicareOnlineTraining.com**.

■ = required course ▲ = possible of 1 elective ● = possible of 2 electives