

# Training That Gives You Real Credentials

|  | AHIP MEMBER PRICE         | NON-MEMBER PRICE | DESIGNATIONS |      |        |        |     |       |       |     |     |     |      |       |      |     |
|--|---------------------------|------------------|--------------|------|--------|--------|-----|-------|-------|-----|-----|-----|------|-------|------|-----|
|  |                           |                  | ITP          | HCP® | PHIAS® | FHIAS® | HIA | PAHM® | FAHM® | DIA | DHP | DIF | LTCP | HCAFA | HCSA | MHP |
| Accountable Care Organizations (ACOs)  | \$110                     | \$150            |              | REQ  |        |        |     |       |       |     |     |     |      |       |      |     |
| An Introduction to Wellness Programs   | \$195                     | \$255            |              |      |        | EL1    |     |       |       |     |     |     |      |       |      |     |
| Combating Chronic Diseases through Workplace Wellness Programs                             | \$195                     | \$255            |              |      |        | EL1    |     |       |       |     |     |     |      |       |      |     |
| Customer Service Strategies for the Health Care Environment                                | \$195                     | \$240            |              |      |        |        |     |       |       |     |     |     |      | REQ   |      |     |
| Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans                   | \$155                     | \$205            |              |      |        |        |     |       |       |     |     |     |      |       | EL1  | REQ |
| Dental Benefits, Part B: A Closer Look at Plan Types and Management                        | \$155                     | \$205            |              |      |        |        |     |       |       |     |     |     |      |       |      | REQ |
| Disability, Part I (Primer)  | \$195                     | \$255            |              |      |        |        | EL2 |       | REQ   | REQ | REQ |     |      | EL1   |      |     |
| Disability, Part II (Advanced Issues)  | \$195                     | \$255            |              |      |        |        | EL2 |       | REQ   | REQ | REQ |     |      |       |      |     |
| Disability, Part III (Group and Worksite Issues)   | \$195                     | \$255            |              |      |        |        | EL2 |       | REQ   | REQ | REQ |     |      |       |      |     |
| Enhancing Group LTD with Individual Disability Income Policies                             | \$80                      | \$100            |              |      |        |        |     |       |       |     |     |     |      | EL2   |      |     |
| Federal Marketplace Training for Agents and Brokers  | Prices vary with options. |                  |              |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Fraud, Part I (Introduction)   | \$195                     | \$240            |              |      |        |        | EL2 |       |       |     |     |     | REQ  | EL1   | EL1  | REQ |
| Fraud, Part II (Key Products)  | \$195                     | \$240            |              |      |        |        |     |       |       |     |     |     | REQ  |       |      |     |
| Fraud webinars   | Prices vary with options. |                  |              |      |        |        |     |       |       |     |     |     |      | EL1   |      |     |
| Fundamentals of Health Insurance, Part A (Basics of Health Insurance)                      | \$165                     | \$215            |              |      |        |        | REQ |       |       | REQ |     |     |      | REQ   | REQ  |     |
| Fundamentals of Health Insurance, Part B (Basics of Company Operations)                    | \$165                     | \$215            |              |      |        |        | REQ |       |       | REQ |     |     |      | REQ   | REQ  |     |
| Governance, Legal Issues, Medicare and Medicaid (AHM510)                                   | \$220                     | \$280            |              |      |        |        |     |       |       | REQ |     |     |      |       |      |     |
| Health Insurance 101: An Orientation   | \$80                      | \$100            | REQ          |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Health Insurance Advanced Studies, Part A  | \$195                     | \$255            |              |      | ONE    | REQ    | REQ |       |       |     | EL2 |     |      | EL1   | REQ  |     |
| Health Insurance Advanced Studies, Part B  | \$195                     | \$255            |              |      |        | REQ    |     |       |       |     |     |     |      |       |      |     |
| Health Insurance Exchanges and the Affordable Care Act (ACA)                               | \$110                     | \$150            | REQ          |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Health Plan Finance and Risk Management (AHM520)   | \$220                     | \$280            |              |      |        |        |     |       |       | REQ |     |     |      |       |      |     |
| Health Savings Account (HSA) Expert Certificate*   | \$795                     | \$1,095          |              |      |        |        |     |       |       |     |     |     |      |       |      | REQ |
| Healthcare Management: An Introduction (AHM250)  | \$220                     | \$280            |              |      |        |        | ONE | REQ   |       |     |     |     |      |       |      | REQ |
| ICD-10 and 5010 Mandate—A Technology View  | \$195                     | \$255            | REQ          |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Long-Term Care, Part I (Needs and Options)   | \$195                     | \$255            |              |      |        |        | EL2 |       |       |     | REQ |     |      | EL1   |      |     |
| Long-Term Care, Part II (Financing)  | \$195                     | \$255            |              |      |        |        |     |       |       |     | EL2 | REQ |      |       |      |     |
| Long-Term Care, Part III (The Product)   | \$195                     | \$255            |              |      |        |        |     |       |       |     | REQ |     |      |       |      |     |
| Long-Term Care, Part IV (Administration and Claims)  | \$195                     | \$255            |              |      |        |        |     |       |       |     | REQ |     |      |       |      |     |
| Long-Term Care Professional (LTCP)—Combined Course   | \$585                     | \$765            |              |      |        |        | EL2 |       |       |     | EL2 | ONE |      | EL1   |      |     |
| Medicaid Primer  | \$110                     | \$150            |              |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Medical Management (AHM540)  | \$220                     | \$280            |              |      |        |        |     |       |       | REQ |     |     |      |       |      |     |
| Medicare + Fraud, Waste and Abuse (FWA) Training — Available in English and Spanish        | \$175                     | \$175            |              |      |        |        | EL1 |       |       |     |     |     |      |       |      |     |
| Medicare General Compliance Training Program: Understanding Your Role and Responsibilities | \$195                     | \$255            |              |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Medicare Primer—NEW!   | \$110                     | \$150            |              | REQ  |        | EL1    |     |       |       |     |     |     |      |       |      |     |
| Network Management (AHM530)  | \$220                     | \$280            |              |      |        |        |     |       |       | REQ |     |     |      |       |      |     |
| Overview of Payer IT, Part A   | \$195                     | \$255            | REQ          |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Overview of Payer IT, Part B   | \$195                     | \$255            | REQ          |      |        |        |     |       |       |     |     |     |      |       |      |     |
| Supplemental Health Insurance  | \$150                     | \$200            |              |      |        |        |     | REQ   |       |     |     |     |      |       |      |     |
| Understanding Private Accountable Care Organizations                                       | \$110                     | \$150            |              | REQ  |        |        |     |       |       |     |     |     |      |       |      |     |
| Understanding Social Security Disability Income  | \$80                      | \$100            |              |      |        |        |     |       |       |     | EL2 |     |      |       |      |     |
| Understanding the Summary of Benefits and Coverage (SBC)                                   | \$110                     | \$150            |              | REQ  |        |        |     |       |       |     |     |     |      |       |      |     |

\* 3-year (renewal required) HSA Expert Certification

**ONE** = Designation is awarded upon completion of single course as shown.

**REQ** = Required Course

**EL1** = Possible of 1 Elective

**EL2** = Possible of 2 Electives

## AVAILABLE DESIGNATIONS

**ITP** = Information Technology Professional

**HCP** = Healthcare Compliance Professional

**PHIAS** = Professional, Health Insurance Advanced Studies

**FHIAS** = Fellow, Health Insurance Advanced Studies

**HIA** = Health Insurance Associate

**PAHM** = Professional, Academy for Healthcare Management

**FAHM** = Fellow, Academy for Healthcare Management

**DIA** = Disability Income Associate

**DHP** = Disability Healthcare Professional

**DIF** = Disability Income Fellow

**LTCP** = Long-Term Care Professional

**HCAFA** = Health Care Anti-Fraud Associate

**HCSA** = Healthcare Customer Service Associate

**MHP** = Managed Healthcare Professional

**DBA** = Dental Benefits Associate

Register for these courses and more at [ahip.org/InsuranceEducation](http://ahip.org/InsuranceEducation). For details about courses approved for Continuing Education (CE) credits, please visit [ahip.org/CEcredits](http://ahip.org/CEcredits)