AMWELL

Telehealth for Health Plans

Quality, cost-effective care. Anytime, anywhere.
3. Rally your sales team

Get your sales and account management teams going in days with Amwell’s Employer Sales solution. It consists of ready-made materials to sell telehealth into your existing accounts and win new prospects. Sales materials include:

- Sales presentation, demo notes and videos
- Template RFP response
- Optional on-site or remote sales training
- Optional employer engagement package

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The healthcare industry is undergoing unprecedented change. At the core are three critical demands: improve access; enhance quality; and reduce costs. Employers know that telehealth can help address these challenges and want to work with health plans that offer innovative solutions.

American Well is the telehealth partner of choice for health plans. Through our partner health plans and direct relationships, we work with more than 600 large employers across the country. Our turnkey telehealth service, Amwell, makes it easy to get up-and-running with telehealth in virtually no time, and includes the support to make it successful.

What you need to know about Amwell:

- #1 medical app in iTunes and Google Play
- On-demand, staff clinicians 24/7/365 in 46 states
- 2-minute average wait time
- Compliant with state and federal medical board regulations and telemedicine guidelines
- Support for health plan sales teams to market telehealth to employers
- Consumer marketing support to drive awareness and use

Employers want telehealth. Members need it. What’s your answer?