Online Courses Brochure 2021

Training that gets noticed & grows careers

40+ online courses.
15 professional designations.
One trusted authority on health insurance.


ahip.org/Courses
Impressive Career Credentials Start Here

Enrolling in AHIP’s education programs allows you to grow your expertise and demonstrate your commitment to the industry. Start by enrolling—at no added cost*—in a targeted designation program. It’s the first step to earning a career-enhancing credential.

**Earn your PAHM® with Healthcare Management: An Introduction (AHM250)**

Providing a comprehensive overview, this online course will get you up to speed on the basic concepts of health care management and its organizational structures. Learn about operational areas of health insurance providers as well as the legislative, regulatory, and ethical issues that impact our industry. Successful completion of this course is the sole requirement to earn your Professional, Academy for Healthcare Management (PAHM®) designation.

**Work towards your FAHM®**

Master the formation, types, and structure of health care management organizations and gain a deep understanding of their role in government programs. With a Fellow, Academy for Healthcare Management (FAHM®) designation, you’ll demonstrate your understanding of the overall purpose and direction of health care management, the impact of fraud and abuse, and the role of public policy.

To earn your FAHM®, complete the following online courses:
- Healthcare Management: An Introduction (AHM250)
- Governance, Legal Issues, Medicare and Medicaid (AHM510)
- Health Plan Finance and Risk Management (AHM520)
- Network Management (AHM530)
- Medical Management (AHM540)

Visit ahip.org/AHM for more details and to enroll.

**Build a strong foundation with these intro courses**

Just starting out in health insurance? Looking to fill gaps in what you already know? These online courses offer practical overviews that can enhance your skills and help you prepare for new challenges.

- **Health Insurance 101: An Orientation**
  Get a solid grasp of the field. This course is an ideal introduction to health insurance basics.

- **Fundamentals of Health Insurance**
  Master health insurance concepts, terminology, and products as you develop working knowledge of the business and operations side.
  - Fundamentals of Health Insurance, Part A (Basics of Health Insurance)
  - Fundamentals of Health Insurance, Part B (Basics of Company Operations)

*There is no cost to enroll in a designation program. By enrolling, you’ll be guided through the steps to earn a designation. However, there is a fee for each required course. The cost for each course varies. Please refer to chart inside.*
The insurance education experts at AHIP have more ways to help you learn, achieve, and succeed, starting with these online courses:

- **Healthcare Management: An Introduction (AHM250)**
  Get up to speed on the basic concepts of our fast-changing industry and the timely topics that matter most. This course is the sole requirement to earn your Professional, Academy for Healthcare Management (PAHM®) designation.

- **Medicare Primer**
  Better-serve your age 65+ members and clients. This new course covers everything you need to know: how Medicare is structured, Parts A-D, eligibility requirements, where private insurance fits in, Medicaid’s role, and more.

- **Health Savings Account (HSA) Expert Certificate**
  A detailed overview of HSA planning, administration, best practices, and more. Upon completion of this course, you’ll earn your HSA Expert Certificate.

- **Medicaid Primer**
  Gain a deeper understanding of Medicaid eligibility, funding, managed care, waivers, and more. It’s everything you need to know to master Medicaid.

“The material is an excellent value.”
– Health Insurance Provider Employee

90% of students say they’d recommend an AHIP online course.***

** 3-year (renewal required) HSA Expert Certification
*** Source: AHIP Insurance Education Customer Satisfaction Survey
Many students find that their hard work pays off fast. That’s because they can apply what they learn on the job and bring more value to their organizations. When that happens, people notice!

**RAISE YOUR STATUS**

“**The course offered way more than I expected.**”

– Health Insurance Provider Employee

**Understand All The Methods of Detecting Fraud**

HCAFA Develop the expertise to detect and mitigate the impact of fraud when you enroll in the **Health Care Anti-Fraud Associate (HCAFA)** designation program.

When you earn the HCAFA designation, you’ll showcase your mastery of fraud detection, investigation, and prevention methods. Take these two online courses and one elective from a series of on-demand webinars.

- Fraud, Part I (Introduction)
- Fraud, Part II (Key Products)
- Fraud webinar

Visit ahip.org/Anti-Fraud for more details and to enroll.

**Master Disability Insurance with Ease**

DIA & DIF Learn how disability insurance fits into retirement, estate, and long-term care planning as well as the risks and costs. Start by earning your **Disability Income Associate (DIA)** designation. Then, build on what you’ve learned by taking two electives to earn your **Disability Income Fellow (DIF)** designation.

**DIA required courses**

- Disability, Part I (Primer)
- Disability, Part II (Advanced Issues)
- Disability, Part III (Group and Worksite Issues)

**DIF electives**

- Long-Term Care, Part II (Financing)
- Long-Term Care Professional (LTCP)—Combined Course
- Enhancing Group LTD with Individual Disability Income Policies
- Health Insurance Advanced Studies, Part A
- Understanding Social Security Disability Income (SSDI)

Visit ahip.org/Disability for more details and to enroll.

**Three Paths to Your LTCP**

Demonstrate your specialized knowledge with the **Long-Term Care Professional (LTCP)** designation

LTCP When you complete this designation program, not only will you have an industry-recognized designation to add to your business card, you’ll also be well versed in:

- Identifying the need for long-term care insurance (LTCI)
- Marketing LTCI products
- Financing LTCI, plus the advantages and disadvantages of various options, and more

1. **Single-course path**

   *Long-Term Care Professional (LTCP)—Combined Course* is one online course covering the same information as *Long-Term Care, Parts I-IV* with a single exam at the end.

2. **Four-course path**

   Information is presented in four online courses—*Long-Term Care, Parts I-IV*—with an exam at the end of each.

3. **Customized team training**

   Does your entire team need to master LTCI? Contact our experts at TrainingSolutions@ahip.org. We can create a custom blend of courses, test prep classes, and group sessions that makes the most sense for your organization and budget.

Visit ahip.org/LTC for more details and to enroll.
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<th>Designation (AHMS)</th>
<th>ITP</th>
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\* Pricing subject to change
\** 3-year renewal required HSA Expert Certification

One Designation is awarded upon completion of single course as shown
 Req = Required Course
 EL1 = Possible of 1 Elective
 EL2 = Possible of 2 Electives

Available Designations:

- **ITP** = Information Technology Professional
- **HCP** = Healthcare Compliance Professional
- **PHIAS** = Professional, Health Insurance Advanced Studies
- **FAHMS** = Fellow, Health Insurance Advanced Studies
- **HIA** = Health Insurance Associate
- **PAHM** = Professional, Academy for Healthcare Management
- **FAHMS** = Fellow, Academy for Healthcare Management
- **DIA** = Disability Income Associate
- **DHP** = Disability Healthcare Professional
- **DIF** = Disability Income Fellow
- **LTCP** = Long-Term Care Professional
- **HCAFA** = Healthcare Anti-Fraud Associate
- **HCSA** = Healthcare Customer Service Associate
- **MHP** = Managed Healthcare Professional
- **MHP** = Managed Healthcare Professional
- **DBA** = Dental Benefits Associate

Register for these courses and more at [ahip.org/InsuranceEducation](http://ahip.org/InsuranceEducation). For details about courses approved for Continuing Education (CE) credits, please visit [ahip.org/CECredits](http://ahip.org/CECredits).
Your Company’s AHIP Member Benefits Extend to You

Is your company an AHIP health insurance provider member? If yes, then as an employee, you’re a member, too. You can enjoy a long list of member benefits that can help you do better at your job and achieve your professional development goals. These benefits include:

- Access to member-only content at ahip.org
- Complimentary member newsletters
- Discounts on AHIP online courses
- Conference discounts

Email MembershipFrontline@ahip.org to check on your membership status.

AHIP Conferences

Complement your online coursework with AHIP’s conferences. Throughout the year, AHIP brings together industry experts, C-level executives, policymakers, academics, thought leaders, and disrupters to discuss challenges and opportunities facing the nation’s health care system. Visit ahip.org/Events to learn more about upcoming AHIP conferences.

The AHIP Advantage

Options
40+ online courses and webinars.
15 professional designations. CE credits. AHIP has more ways to help you learn, achieve, and succeed.

Convenient
You determine when and where you study. Self-paced courses are designed for busy professionals, with one exam per course and options for accelerated learning.

Relevant
Training that works. Most students find they can instantly apply what they learn to their jobs.

Affordable
Courses are reasonably priced. For even greater ROI, ask about group/bulk discounts.

Expertise
Respected. Impressive. Career-building. AHIP courses are written by the experts in their fields. For education that will help you achieve more, study with the industry’s go-to organization.

Customizable
AHIP can create customized coursework that integrates your company’s mission and products. For tailored training, email AHIP’s insurance education experts at TrainingSolutions@ahip.org

Visit ahip.org/Courses, call 800.509.4422 or email Support@ahipinsuranceeducation.org

Trainino Grows Careers