“The course offered were way more than I expected.”
– Health Insurance Provider Employee

ENHANCE YOUR WORTH
Show your company that you’re committed to excellence and serious about success by becoming well-versed in specialized areas.

Impressive Career Credentials Start Here
Enrolling in AHIP’s education programs allows you to grow your expertise and demonstrate your commitment to the industry. Start by enrolling—at no added cost—in a targeted designation program. It’s the first step to earning a career-enhancing credential.

Earn your FAHM® with Healthcare Management: An Introduction (AHM530)

FAHM

Providing a comprehensive overview, this course will get you up to speed on the basic concepts of health care management and its various types of organizational structures. Learn about operational areas of health insurance plans as well as legislative, regulatory, and ethical issues. Successful completion of this course is the sole requirement for the Professional, Academy for Healthcare Management (FAHM®) designation.

Work towards your PAHM®

PAHM

Master the formation, types, and structure of health care management organizations and gain a deep understanding of their role in government programs. With a PAHM, Academy for Healthcare Management (PAHM®) designation, you’ll earn the overall purpose and direction of health care management, the impact of fraud and abuse, and the role of public policy.

To earn your PAHM, simply complete the following required courses:
• Healthcare Management: An Introduction (AHM530)
• Governance, Legal Issues, Medicare and Medicaid (AHM535)
• Health Plan Finance and Risk Management (AHM533)
• Network Management (AHM535)
• Medical Management (AHM534)

Build a strong foundation with these intro courses
Just starting out in health insurance? Looking to fill gaps in what you already know? These courses offer practical overviews that can enhance your skills and help you prepare for new challenges.
• Health Insurance 101: An Orientation
• Get a solid grasp of the field. This course is an ideal introduction to health insurance basics.
• Fundamentals of Health Insurance
• Master health insurance concepts, terminology, and products as you develop working knowledge of the business and operations side.
• Fundamentals of Health Insurance, Part A (Basics of Health Insurance)
• Fundamentals of Health Insurance, Part B (Basics of Company Operations)

Visit ahip.org/AHM for more details and to enroll.

“Overall, it’s excellent and very convenient.”
– Health Insurance Provider Employee

Features

The insurance education experts at AHIP have more ways to help you learn, achieve, and succeed, starting with these online courses:
• Health Insurance—AHIP
Better serve your age 65+ members and clients. This new course covers everything you need to know about Medicare’s role, Parts A & D, and the impact it has on your members' lives.
• Healthcare Management: An Introduction (AHM530)
Get a solid foundation into the basic concepts of our fast-changing industry and the timely topics that matter most. This course is the sole requirement to earn your Professional, Academy for Healthcare Management (FAHM®) designation.
• Health Savings Account (HSA) Expert Certificate
A detailed overview of HSA planning, administration, best practices, and more. Upon completion of the course, you’ll earn your HSA Expert Certificate.
• Medicare webinar
Gain a deeper understanding of Medicare eligibility, funding, managed care, waivers, and more. It’s everything you need to know to master Medicare.

Three Paths to Your LTCP
Demonstrate your specialized knowledge with the Long-Term Care Professional (LTCP) designations.

When you complete this designation program, not only will you have an industry-recognized designation to add to your business card, you’ll also be well versed in:
• How to spot a need for long-term care insurance (LTCI)
• Facts and features of LTCI products and how to market them.
• How LTCI can and cannot be financed, the pros and cons of various options, and more.

1. Single-course path
The Long-Term Care Professional (LTCP)—Combined Course is the shortcut—more strenuous, but direct. It’s one course with a single exam at the end.

2. Four-course path
This is the longer track that gives you more time to take it all in. Information is presented in Long-Term Care, Parts I-IV with an exam at the end of each course.

3. Customized team training
Does your entire team need to master LTCP? Contact our experts at TrainingSolutions@ahip.org. We can create a custom blend of courses, test prep classes, and group sessions that makes the most sense for your organization and fits your budget.

Visit ahip.org/LTCP for more details and to enroll.

Master Disability Insurance with Ease
Learn how disability insurance fits into retirement, estate planning, and long-term planning as well as the risks and costs. Start by earning your Disability Income Associate (DIA) designation. Then, build on what you’ve learned by taking two elective courses to achieve your Disability Income Fellow (DIF) designation.

DIA courses
• Disability, Part I (Principles)
• Disability, Part II (Advanced Issues)

DIF electives
• Long-Term Care, Part I (Financing)
• Long-Term Care Professional (LTCP)—Combined Course
• Health Insurance Advanced Studies, Part A
• Understanding Social Security Disability Income (SSDI)
• Enhancing Group LTD with Individual Disability Income Policies

Visit ahip.org/Dias for more details and to enroll.

RAISE YOUR STATUS
Many students find that their hard work pays off fast. That’s because they can apply what they learn on the job and bring more value to their organizations. When that happens, people notice!

Understand All the Methods of Detecting Fraud
HCAFA
Develop the expertise to detect and mitigate the impact of fraud when you enroll in the Health Care Anti-Fraud Associate (HCAFA) designation program.

When you earn the HCAFA designation, you’ll showcase your mastery of fraud detection, investigation, and prevention methods. Take these two required courses and one elective from a series of on-demand webinars.
• Fraud Part I (Introduction)
• Fraud, Part II (Why Products)
• Fraud webinar

Visit ahip.org/AntiFraud for more details and to enroll.

40+ courses. 15 professional designations. One trusted authority on health insurance.

“Learning experiences
• DIVE IN

AHIP’s flexible, manageable training makes it easier to take your career to the next level. So jump right in! Choose from 40+ courses and webinars, 15 professional designations, and other learning experiences.

Visit ahip.org/Courses


Learn about AHIP Insurance Education
For more details and to enroll.

AHIP Online Courses

TRAINING THAT GETS NOTICED & GROWS CAREERS

3-year (renewal required) HSA Expert Certification

• How to use and abuse
• Common fraud and abuse scenarios
• How to mitigate their damage

Medicare Primer—Administering LTC

• Parts A-D, eligibility requirements, where private insurance fits in, how to enroll, and more.
• Medicaid Primer
• Medicaid’s role, and more.

Medicare Primer—Administering LTC

• How LTCI can and cannot be financed, the pros and cons of various options, and more.

Medicare Primer—Administering LTC

• Why LTCI is needed
• How it works
• Facts and features of coverage

Medicare Primer—Administering LTC

• How to use and abuse
• Common fraud and abuse scenarios
• How to mitigate their damage

DIA required courses
• Disability, Part I (Principles)
• Disability, Part II (Advanced Issues)

DIF electives
• Long-Term Care, Part I (Financing)
• Long-Term Care Professional (LTCP)—Combined Course
To check on your membership status, email MembershipFrontline@ahip.org.

AHIP Conferences

Supplement your online coursework by attending AHIP’s conferences. Throughout the year, AHIP brings together industry experts, C-level executives, policymakers, academics, thought leaders, and disruptors to discuss challenges and opportunities facing the nation’s health care system. Visit ahip.org/Events to learn more about upcoming AHIP conferences.

Register for these courses and more at ahip.org/InsuranceEducation. For details about courses approved for Continuing Education (CE) credits, please visit ahip.org/CECredits

Your Company’s AHIP Member Benefits Extend to You

Is your company an AHIP health insurance provider member? If yes, then as an employee, you’re a member too. You can enjoy a long list of member benefits that can help you do better at your job and achieve your professional development goals. These benefits include:

- Access to member-only content at ahip.org
- Complimentary member newsletters
- Discounts on AHIP online courses
- Conference discounts

To check on your membership status, email MembershipFrontline@ahip.org.